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Matthew Newsome, BCIS Data Consultant

Biography

Matthew Newsome's career in the general insurance industry spans over fifteen years in both personal and commercial lines, during which time he owned a successful brokerage.. In 1999 Matthew saw a gap in the market for a service to accurately calculate rebuilding costs and in 2000, launched his CD based rebuilding cost product for the market – 'ReBuilder'. Over 150 brokers used the product, benefiting from the leading edge technology which helped them to ensure customers had the right cover at the right price, supporting competitive advantage and customer retention. ReBuilder sat on BCIS licences and over the course of the distribution partnership, Matthew built a strong relationship with BCIS. Matthew sold the insurance brokerage in 2007 to concentrate on the data business and in 2008, was invited by BCIS to join the team developing and delivering a suite of rebuilding cost products specifically for the insurance industry.

Matthew has a passion for identifying data opportunities within the insurance market to effectively calculate risk and he continues to innovate and develop new products that will deliver competitive edge and support business growth.

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For further information please contact:

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